

**INNOVATION  
AWARDS 2019**

# **DISCLAIMER**

To keep things fair, all entries included in this judges' pack are shown exactly as they were submitted. We Are Africa has endeavored not to edit for spelling, grammar or readability – as such, please be aware that we take no responsibility for such errors.

# Grow Africa

Celebrating superstar buyers who have drastically  
grown travel to Africa

## THE CLASSIC SAFARI COMPANY

Sarah Hoyland

Tailored made specialist for travel to Africa India & South America. For Africa, we are after product that is preferably owner operated, smaller, good food & hospitality, excellent guiding, conservation and community ethos and not mass marketed.

Turning single female travel on its head, through Sarah's passion & knowledge of Africa and identifying a lack of support for single female travel, the creation of The Secret Women's series has led to a support across the continent for many. These trips focus on assisting women in poverty throughout the countries that they include and has showcased innovation at grassroots through the micro-projects that she identifies and funds.



## &THREE COLLECTIVE

Claudia Church

&Three's passion for Africa is purely unbridled. We eat, breath, sleep, bleed Africa. Our Company was created because we had to - the tug of connecting people to Africa wouldn't relent. Selling Africa, to us, is not only a natural way to share our deep love for the continent but it is a great honor.

We are 100% dedicated to travel in Africa. Because our passion is so fierce and because the African continent has SO much to offer, we do not dilute our brand or our focus with travel to other continents. We are modern, niche, experiential travel experts - safari lifestyle at its best - and we do not waver.



## ZUID AFRIKA VAKANTIE

Mariaane van Kruijsdijk-van Het Hof

Marianne van Kruijsdijk-van het Hof started Zuid Afrika Vakantie in 2009. In recent years she travelled many times in South- and Southern Africa. She makes customized itineraries for her clients to suit all needs, requirements and budget. Every trip is different, there are no standard packages and she tries to offer a wide variety of accommodations and activities.



## ASIA TO AFRICA SAFARIS

Victor Dizon

Established 2002 - offices in Hong Kong, Singapore, Manila, New York City and we have reps in Beijing, Kuala Lumpur and Mumbai. We were the first safari company in Asia and 70% of our business is to Africa with the balance of 30% from our 5-year-old Latin America/ Antarctica division.

Victor is an ex-investment banker who has lived and worked in the US, Europe and Asia. He has always had a passion for travel and that is what led him to co-found A2A Safaris. He has experienced all kinds of safaris including one as a solo traveler on his early safaris, a honeymoon safari with his wife and lately family safaris with his two children.



## LOZANO TRAVEL DE MEXICO

Jaun Carlos Coppel

Our passion is Africa, since the first trip we took in 2014. now we have the opportunity to sell this experiences to our clients, that is what we love most. we want to learn, research more about new and remote destinations in Africa, so we can be better African Travel advisors. our Objective is to become experts in travel to the continent of Africa. We will be the leading advisors in African travel from Mexico.

